

Case Study 1: \$20 Million SBLC for Sugar Import – No Collateral Required

Challenge

A trading company faced tight deadlines to secure a \$20 million SBLC for sugar imports. Traditional banks required high collateral, risking the deal and liquidity.

Solution

ZVS International provided the SBLC without collateral or margin money, leveraging our financial network and expertise to deliver a fast, reliable solution.

Outcome

- Secured the import contract within deadlines.
 - Preserved liquidity for operations.
 - Expanded market share and business credibility.
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Case Study 2: Collateral-Free DLC and Usance LC for Machinery Procurement

Challenge

A client supplying to a top global refinery required \$15 million in trade instruments to procure advanced machinery. Collateral demands from banks hindered progress.

Solution

We issued DLCs and Usance LCs without collateral, tailored to the refinery's procurement policies, ensuring compliance and meeting deadlines.

Outcome

- Successful machinery procurement on time.
 - Strengthened partnership with the refinery.
 - Enhanced production efficiency and profitability.
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Case Study 3: LC for OEM Laundry Equipment Import from China

Challenge

A laundry sector client needed to import advanced OEM equipment but lacked collateral to back an LC.

Solution

ZVS International issued a secure LC without collateral, meeting supplier requirements and accelerating the transaction process.

Outcome

- Imported cutting-edge equipment seamlessly.
 - Boosted operational efficiency.
 - Built trust with international suppliers.
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Summary

ZVS International empowers businesses with innovative, collateral-free trade finance solutions, enabling clients to seize global opportunities, enhance liquidity, and secure successful outcomes efficiently.